



Robert H. Crum

Principal

Summary of Qualifications

Bob Crum's 30 year commercial Real Estate career began after spending 2 years in the NFL with the St. Louis Cardinals and 3 years selling school equipment and supplies for All American School Supply Co.

Bob joined Ross Brown Partners as a principal in April 2008 after almost 30 years at CB Richard Ellis. Bob began his brokerage career as an industrial specialist and consistently was one of the top producers in the country. Bob expanded his brokerage interests over the years completing nearly 2,000 transactions in multiple markets. Bob helped clients with land investment, development and entitlement. Bob worked on acquisition planning and development on over 4 million SF of industrial and office buildings for lease or sale. Bob handled over 4 million SF of industrial and office investment sales for Buyers and Sellers.

Bob maintains strong relationships throughout the Valley's Real Estate community built on many years of mutual dependence and success. Bob continues to offer the most comprehensive and professional service available in the industry.



Recently Completed Transactions

Business Park Development

Chandler Airport Center	570,000 SF
Allred Cotton Center	1,220,000 SF
Southbank Business Park	850,000 SF
Sky Harbor Center	300,000 SF
Kyrene Business Park	150,000 SF
Tempe Business Center	265,000 SF
Chandler Freeways	250,000 SF

Building Sales

Canyon Corporate Center	365,000 SF
Irvine Oaks	322,000 SF
Sky Harbor Portfolio	350,000 SF
Southbank Portfolio	850,000 SF
Cotton Center Portfolio	1,050,000 SF
Opus Chandler	180,000 SF

Leases

Wal-Mart	522,000 SF
CDW	70,000 SF
Education Management	88,000 SF
Shutterfly	150,000 SF
Verizon	160,000 SF
Progressive Insurance	165,000 SF

Business Park Land Development

Eastbank	30 Acres
Chandler Freeways	70 Acres
Chandler Freeway Crossing	40 Acres
Sky Harbor Center	750 Acres
Chandler Airport Center	225 Acres