



Richard N. Mackay
Associate



ROSS BROWN PARTNERS, INC.
A REAL ESTATE SERVICES CO.

480-362-9507-w
602-390-5380 -c
rmackay@rossbrown.com-e

Summary of Qualifications

Richard Mackay, Ross Brown Partners' newest team member, earnestly devotes his time to gaining the knowledge and mastering the skills necessary to satisfy his clients. He provides exceptional representation and service while embodying the principals and values set forth by Ross Brown Partners.

Richard embraces the Ross Brown Partners' philosophy: The client comes first. He believes understanding the client's needs and objectives is the crucial first step. Imperative for achieving success for his client, Richard next develops and implements a personalized plan. To develop this plan, he uses market knowledge and trends, which are vital to providing the best options for his client. After thorough preparation, he presents analytical data, strategies and implementation plans in simple, straightforward terms in a timely manner. Then Richard regularly follows up with his client, keeping him fully informed of progress to provide optimum value in the present real estate market. Throughout this process, Richard promises integrity in representing his client, meaning he will do what he says he will do. In the end, his long term goal is to establish a long term strategic partnership with his client.

As the youngest member of the Ross Brown team, Richard Mackay brings ambition, enthusiasm, and energy to Ross Brown Partners and is dedicated to meeting the needs of his clients. His strengths include honesty, integrity, and determination as well as market research and knowledge, attention to detail, diligence, and personal attention. Clients are rewarded by his knowledge, competence, and professionalism as he offers them solutions which provide economic advantages and long term value.

The experience, knowledge and resources at Ross Brown Partners create value for their clients. Whether you are considering relocation, expansion, renewal or consolidation, please consider Richard Mackay and Ross Brown Partners for all your real estate needs.

Professional Experience

Nov. 2010-Present	Ross Brown Partners, Inc. Associate Scottsdale, Arizona
June-Nov. 2010	Lee & Associates Office Division Intern Phoenix, Arizona

Education

Real Estate Salesperson's License Arizona School of Real Estate Scottsdale, Arizona
B.S. in Economics Arizona State University Tempe, Arizona

Activities

Travel: Spain, Costa Rica, Mexico
Leisure: Sand Volleyball, Basketball, Surfing, Music, Movies
Health: Nutrition, Trail Running, Weight Training, Crossfit